



BUSINESS OPPORTUNITY LETTER

Dear Prospective Client,

The purpose of this letter is to introduce you to the *Immigration Integrity Group, LLC (IIG)*, a small business consultancy created to provide companies 'as needed' access to immigration subject matter experts, particularly those pursuing contracts with agencies within the Department of Homeland Security (DHS). Before addressing the services and arrangements we offer, please allow me to share a little background about myself and the organization.

I created IIG after nearly 37 years of public service with the Federal Government. Nearly all of this time concentrated on the administration of immigration laws, policies, processes, programs, and operations throughout the United States. I served in various capacities, ranging from entry level immigration officer positions to mid-level management, to senior executive leadership. I served as an Assistant Director, Deputy Director, District Director, and Associate Commissioner for the legacy Immigration and Naturalization Service (INS), and after its abolishment shortly after the terrorist attack of 9/11, with the new Department of Homeland Security (DHS), who recruited me to build and direct the Fraud Detection and National Security Directorate (FDNS) in U.S. Citizenship and Immigration Services (USCIS). I retired in late 2011 and created a small business consultancy to advocate comprehensive immigration reform and support business and government efforts aimed at improving the efficiency and effectiveness of immigration-based programs, systems, and operations.

What I've learned during these early years of consulting is how difficult it is for businesses to communicate with and understand government agencies, especially one as large and multi-faceted as DHS. Whether it be to acquire the basic information needed to decide whether to pursue a contract; obtain more advanced information and the understanding needed to prepare a qualitative proposal; answer agency questions; make oral presentations; and/or retain the post-award expertise needed to enhance the likelihood of exceeding government expectations; nothing is simple. It's one hurdle after another, with little time to maneuver through an extremely complex maze.

IIG could be a major asset to your company. We offer immigration agency-based advisory, education, contract management, strategic planning, and other services on part-time, as needed basis. We realize your needs vary, so we strive to be there whenever you need us. We've learned that this flexible arrangement not only better serves many companies, it also serves us well, as we consist of retired career civil servants who remain passionate about supporting efforts to enhance this country's immigration system, but who prefer not to work full-time. I only engage known, reputable, and proven former colleagues as independent consultants. You need not be concerned about salaries, benefits, and other administrative issues. You deal solely with me as the sole managing member of this small consulting business. The IIG teams includes former USCIS and ICE employees, with a wealth of knowledge in a number of important areas, including national security, records management, and information technology, and have security clearances.

If you'd like to know more about these services and arrangements, please contact me at your convenience. Also feel free to share this letter with colleagues.

Respectfully,

A handwritten signature in black ink, appearing to read 'Louis Crocetti, Jr.', written in a cursive style.

Louis 'Don' Crocetti, Jr.
Principal